

JKB Group Q1 2023 Results To Investors and Analysts

jkb.com





## About

A Jordanian public shareholding company listed on the Amman Stock Exchange (Ticker: JOKB); founded in 1976 as the country's fifth national commercial bank.

The Bank's paid-up capital is JD 150 million (USD 211m) and is a member of Kuwait Projects Company Holding (KIPCO) group.





### **Services**

RETAIL BANKING	CORPORATE & SME BANKING	PRIVATE BANKING	TREASURY	AND INVESTMENT
Accounts	Small Business Banking	Investment Advisory	Foreign Exchange	Invesment Services
Loans	Mid Size Business Banking	Portfolio Management	Margin Trading	International Banking Service
Cards	Corporate Bus. Services	Capital Guaranteed Products	Financial Derivations	Asset Management
Bancassurance	Project Finance and Syndications	Sharia Compliant Products	Money Market Operations	
Other Services	Other Services		Capital Market Operations	

"MORE THAN JUST A BANK"



### The Slogan



" More than just a bank "

The context of the slogan "More than just a bank" reflects the Bank's commitment in achieving a pivotal leap in all areas of business, expanding the services and products offered to include the latest innovations and technologies in the banking arena that relate to banking or that complement it.



Within this concept, the Bank's services were expanded to include the provision of investment advisory, legal services, financial engineering, insurance, brokerage and other services that global financial institutions already practice, thus turning the Bank into a one stop customer service provider of integrated and comprehensive set of offerings that meet all the needs of individual and institutional customer.





### Vision, Mission & Values

### **OUR COMMITMENT**

Since Jordan Kuwait Bank's establishment on October 25, 1976, the Bank has been conscientious about playing a leading and distinctive role in serving the national economy through providing distinguished and comprehensive banking services and solutions that meet the needs and interests of the Bank's clients and general public through a wide network of branches in Jordan and Cyprus.

### **OUR VISION**

"To bring the bright future of banking to our customers today."

### **OUR MISSION**

"Providing integrated, tailored, and frictionless banking experience through digitally innovative and agile services."

### **OUR VALUES**

- We thrive on empowerment
- We work together
- We treat all stakeholders as family
- We welcome change
- We are corporate citizens







### **Branches Network**





CITY	BRANCHES	ATMS	ITMS
AMMAN	46	81	5
IRBID	4	5	1
DEAD SEA/ SWEIMEH	1	5	-
AQABA	1	3	-
AL – MAFRAQ	1	1	-
AL – KARAK	1	1	-
BALQA'A	3	4	-
JERASH	1	1	-
MADABA	1	1	-
ZARQA	6	7	-
Jawwal Branch	1	1	-
LIMASSOL	1	-	-
Total	67	110	6

# Key Financial Highlights & Sustainability Reports

### **Financial Highlights**

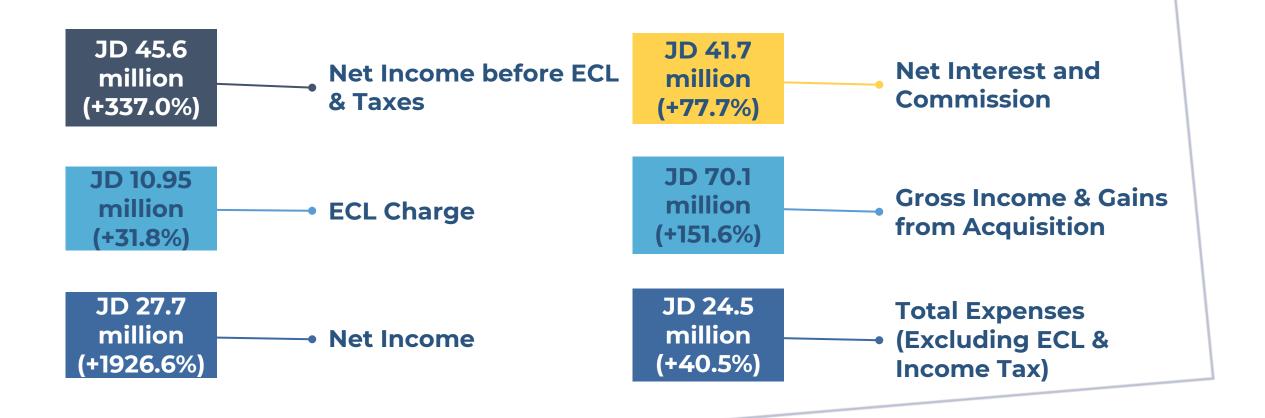
As at 31.03.2023





### **Key Consolidated Financial Performance Figures**

For the Three Months Ended at 31.03.2023





### **Key Consolidated Financial Position Balances**

As at 31.03.2023

Total Assets •	JD 4.34 billion (+22.4%)
Direct Credit Facilities - Net •	JD 1.99 billion (+3.5%)
Customer Deposits and Cash Margins	JD 3.1 billion (+23.3%)
Total Liabilities •	JD 3.75 billion (+22.2%)
Total Equity •	JD 589.1 million (+23.4%)



### Sustainability Report 2021 – Highlights







# Financial & Sustainability Reports



# JKB Financial Reports

**Click Here to view** 



# JKB Sustainability Reports

**Click Here to view** 

# **Credit Rating**





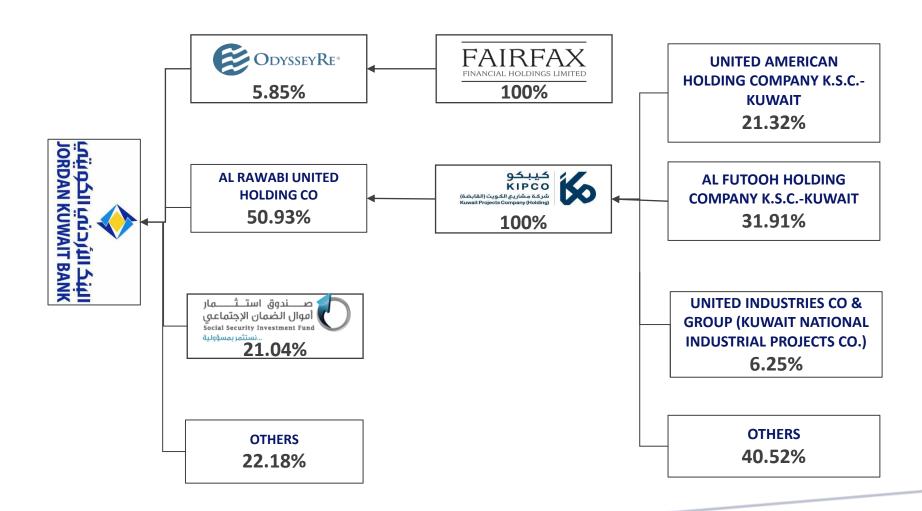


Sovereign	LT	B+	
Sovereign	ST	В	
JVD Foreign Correspond	LT (Positive Outlook)	ook) B+	
JKB Foreign Currency	ST	В	
JKB FS	ВВ		
JKB BSR Outlook	Stable		

# Major Shareholders



### **Main Shareholders**



# Subsidiaries





Ejara Leasing Company (Ejara) was established in 2011, as a private shareholding company with a paid-up capital of JD 20 million, fully owned by the Bank.

Ejara aims to provide innovative and high-quality leasing services to supplement the banking and financing services offered at Jordan Kuwait Bank to be in line with the developments in the financial market, meet the needs of the Bank's clients and support the various economic activities, while developing the concept of financial leasing and providing the Bank's clients with different financing alternatives.



United Financial Investments Company (UFICO) was established in 1980 to be later listed in 1996 (Ticker: UCFI). UFICO is considered one of the best brokerage firms and financial services companies operating in Jordan as it depends on the latest technology and direct electronic link with global financial markets. In 2002, UFICO became a subsidiary of Jordan Kuwait Bank.

In October 2021, UFICO acquired Sanad Capital, a fully-owned subsidiary of Jordan Kuwait Bank. Sanad Capital was established in 2016 and offers a wide range of financial advisory services including lead managing stocks and bonds issuances, financial advisory services to companies and family groups, in addition to offering financial investment opportunities. UFICO also acquired Al Mawared Brokerage in Q2 2022, previously a subsidiary of Invest Bank, offering brokerage services.

During December 2022, UFICO acquired Arab Financial Investment Company("AFIN") which offers local and foreign brokerage services.





During February 2023, Jordan Kuwait Bank has completed the deal of acquiring 51.79% of Bank of Baghdad "BoB" Capital. BoB is one of the largest private commercial banks in Iraq with a paid-up capital of IQD 250 billion. BoB provides trusted high-quality financial services through offering its commercial and international services to small and medium enterprises, including commercial real estate and construction loans, credit services, letters of credit and trade finance, in addition to individual customers' services which include a full range of savings accounts, housing loans, personal loans and auto loans through its Head office and 33 branches inside Iraq in addition to 1 branch located in Lebanon.

BoB is a member of the Kuwait Projects Company (Holding), has presence in the MENA region, and is part of a group of seven partner banks: The Bank of Baghdad in Iraq, Gulf Bank Algeria in Algeria, Jordan Kuwait Bank in Jordan, Tunis International Bank in Tunisia, Burgan Bank in Kuwait and United Gulf Bank in Bahrain.

For more information about the Bank, please visit its website: <a href="https://www.bankofbaghdad.com.iq/">https://www.bankofbaghdad.com.iq/</a>

## Recent Developments





Jordan Kuwait Bank has issued the first green bond in Jordan for the amount of USD 50 million for a period of 5 years.

IFC invested USD 50 million in the five-year bond, issued by Jordan Kuwait Bank. The financing comprises up to \$36 million from IFC's own account, and a blended finance co-investment of up to \$10 million from the Canada-IFC Blended Climate Finance Program and \$4 million from the Dutch-funded MENA Private Sector Development Facility, both implemented by IFC.

Jordan Kuwait Bank will earmark the proceeds for green projects and assets – including renewable energy projects, low-carbon vehicles, green infrastructure such as low-carbon transport, new energy-efficient green buildings, and sustainably managed water resources and waste.

This pioneering step paves the way for issuing more green bonds in the Kingdom; unleashing financing Jordan's economic transformation into a green economy and developing a new asset class to the Jordanian capital market to finance sustainable and environmentally friendly projects that aim to reduce greenhouse gas emissions and unemployment rates.





Jordan Kuwait Bank resolved, in its Board of Directors meeting held on December 21<sup>st</sup> of 2022, to approve the acquisition of 76.972% of the paid-up capital of BHM Capital. Noting that the initial approval of the Central Bank of Jordan was obtained on this transaction.

BHM Capital Financial Services is a private joint stock company listed in Dubai Financial Market (DFM) and regulated by UAE Securities and Commodities Authority.

Since its inception in 2006, it has been ranked as one of the top firms in the country's financial markets. It is considered a pioneer in providing specialized technological services to its retail and corporate clients on a regional level due to its advanced systems.

BHM also offers other trade fields to its clients through access to capital markets in UAE, KSA, USA, UK, Europe and other regional and international markets as well as a wide range of financial services and investment instruments including prime brokerage, investment management, liquidity providing, market making, corporate advisory and research.

The head office is located in Dubai, and has branches in Abu Dhabi, Sharjah, RAK, Al Ain and inside Dubai Financial Market (DFM).

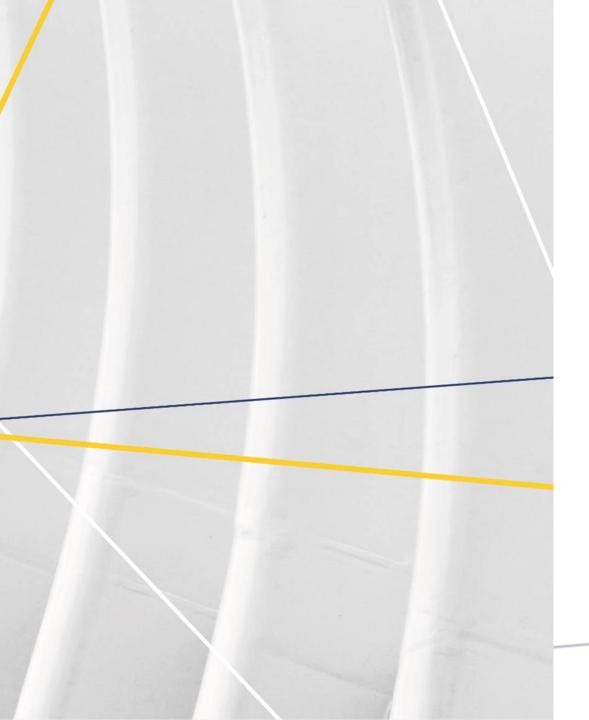
For more information about the company, please visit its website: <a href="https://www.bhmuae.ae/">https://www.bhmuae.ae/</a>

This purchase decision comes in support of the Bank's expansion strategy, enhancing its market share, and diversifying its sources of income.



### **Perpetual Tier 1 Capital Bonds Issuance**

Jordan Kuwait Bank is in the process of issuing Tier 1 capital bonds (additional capital) with a maximum amount of JD 89 million (or its equivalent in US Dollars), noting that these bonds will be classified within the additional capital ATI. This step comes as part of Management's strategy to enhance the Bank's performance and financial position, in addition to expanding regionally, contributing towards a diversification in the Bank's revenue sources.





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