

JKB Group H1 2023 Results To Investors and Analysts

jkb.com





# About

A Jordanian public shareholding company listed on the Amman Stock Exchange (Ticker: JOKB); founded in 1976 as the country's fifth national commercial bank.

The Bank's paid-up capital is JD 150 million (USD 211m) and is a member of Kuwait Projects Company Holding (KIPCO) group.





# **Services**

RETAIL BANKING	CORPORATE & SME BANKING	PRIVATE BANKING	TREASURY	AND INVESTMENT
Accounts	Small Business Banking	Investment Advisory	Foreign Exchange	Invesment Services
Loans	Mid Size Business Banking	Portfolio Management	Margin Trading	International Banking Service
Cards	Corporate Bus. Services	Capital Guaranteed Products	Financial Derivations	Asset Management
Bancassurance	Project Finance and Syndications	Sharia Compliant Products	Money Market Operations	
Other Services	Other Services		Capital Market Operations	

"MORE THAN JUST A BANK"



# The Slogan



" More than just a bank "

The context of the slogan "More than just a bank" reflects the Bank's commitment in achieving a pivotal leap in all areas of business, expanding the services and products offered to include the latest innovations and technologies in the banking arena that relate to banking or that complement it.



Within this concept, the Bank's services were expanded to include the provision of investment advisory, legal services, financial engineering, insurance, brokerage and other services that global financial institutions already practice, thus turning the Bank into a one stop customer service provider of integrated and comprehensive set of offerings that meet all the needs of individual and institutional customer.





# Vision, Mission & Values

## **OUR COMMITMENT**

Since Jordan Kuwait Bank's establishment on October 25, 1976, the Bank has been conscientious about playing a leading and distinctive role in serving the national economy through providing distinguished and comprehensive banking services and solutions that meet the needs and interests of the Bank's clients and general public through a wide network of branches in Jordan and Cyprus.

## **OUR VISION**

"To bring the bright future of banking to our customers today."

## **OUR MISSION**

"Providing integrated, tailored, and frictionless banking experience through digitally innovative and agile services."

## **OUR VALUES**

- We thrive on empowerment
- We work together
- We treat all stakeholders as family
- We welcome change
- We are corporate citizens

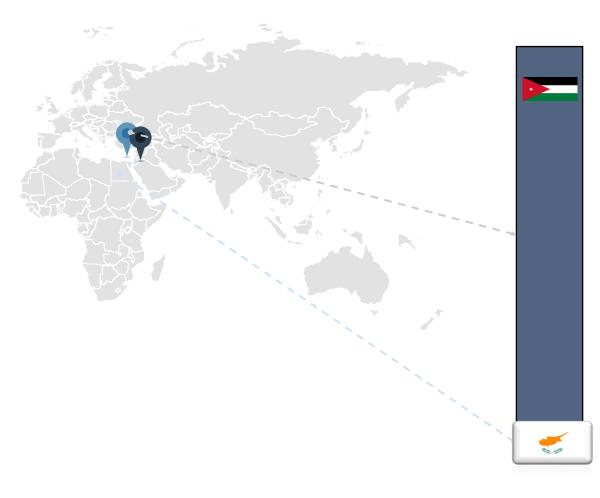






# Network





CITY	BRANCHES	ATMS	ITMS
AMMAN	41	82	6
IRBID	4	6	1
DEAD SEA/ SWEIMEH	1	6	-
AQABA	1	4	-
AL – MAFRAQ	1	1	-
AL – KARAK	1	1	-
BALQA'A	4	5	-
JERASH	1	1	-
MADABA	1	1	-
ZARQA	6	5	-
Jawwal Branch	1	1	-
LIMASSOL	1	-	-
Total	63	113	6



# **Awards and Recognitions**



JKB received "Best Bank for Social Responsibility in Jordan" award from Global Banking and Finance Review



JKB certified as one of the best places to work in Jordan in 2023



Jordan's Best Domestic Private Bank 2023



JKB Awarded Best Corporate Bank and Best Private Bank in Jordan in 2022



Bank of Bagdad Best Bank Iraq 2023



JKB received the "Peacock Best Corporate Banking" award at the World Fintech Summit in 2022

# Key Recent Milestones





During June 2023, Jordan Kuwait Bank has completed the deal of acquiring 76.972% of BHM Capital paid-up capital. BHM Capital Financial Services is a private joint stock company listed in Dubai Financial Market (DFM) and regulated by UAE Securities and Commodities Authority.

For more information about the company, please visit its website: <a href="https://www.bhmuae.ae/">https://www.bhmuae.ae/</a>

This purchase decision comes in support of the Bank's expansion strategy, enhancing its market share, and diversifying its sources of income.



# Perpetual Tier 1 Capital Bonds Issuance

Jordan Kuwait Bank is in the process of issuing Tier 1 capital bonds (additional capital) with a maximum amount of JD 89 million (or its equivalent in US Dollars), noting that these bonds will be classified within the additional capital ATI. This step comes as part of Management's strategy to enhance the Bank's performance and financial position, in addition to expanding regionally, contributing towards a diversification in the Bank's revenue sources.





Jordan Kuwait Bank has issued the first green bond in Jordan for the amount of USD 50 million for a period of 5 years.

IFC invested USD 50 million in the five-year bond, issued by Jordan Kuwait Bank. The financing comprises up to \$36 million from IFC's own account, and a blended finance co-investment of up to \$10 million from the Canada-IFC Blended Climate Finance Program and \$4 million from the Dutch-funded MENA Private Sector Development Facility, both implemented by IFC.

Jordan Kuwait Bank will earmark the proceeds for green projects and assets – including renewable energy projects, low-carbon vehicles, green infrastructure such as low-carbon transport, new energy-efficient green buildings, and sustainably managed water resources and waste.

This pioneering step paves the way for issuing more green bonds in the Kingdom; unleashing financing Jordan's economic transformation into a green economy and developing a new asset class to the Jordanian capital market to finance sustainable and environmentally friendly projects that aim to reduce greenhouse gas emissions and unemployment rates.



During February 2023, Jordan Kuwait Bank has completed the deal of acquiring 53.4% of Bank of Baghdad "BoB" Capital.

For more information about the Bank, please visit its website: <a href="https://www.bankofbaghdad.com.iq/">https://www.bankofbaghdad.com.iq/</a>

This purchase decision comes in support of the Bank's expansion strategy, enhancing its market share, and diversifying its sources of income.

# Key Financial Highlights & Sustainability Reports

# **Financial Highlights**

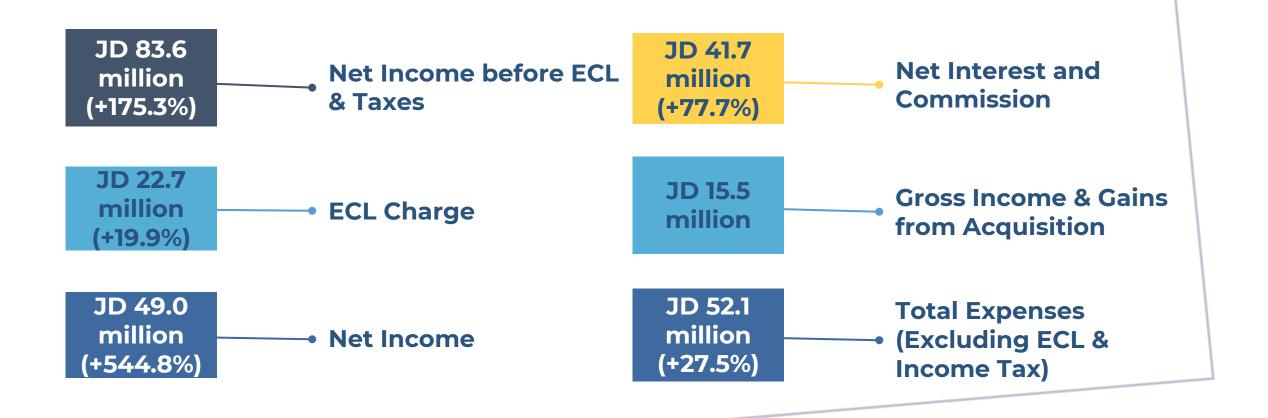
For the period ended 30.06.2023





# **Key Consolidated Financial Performance Figures**

For the Six Months Ended at 30.06.2023





# **Key Consolidated Financial Position Balances**

As at 30.06.2023

Total Assets •	JD 4.69 billion (+32.1%)
Direct Credit Facilities - Net •	JD 2.1 billion (+9.1%)
Customer Deposits and Cash Margins	JD 3.23 billion (+27.5%)
Total Liabilities •	JD 3.99 billion (+30.1%)
Total Equity •	JD 693.4 million (+45.2%)

# **Consolidated Statement of Financial Position**

- H1 2023

30-June-23	31-Dec-22		Change
			%
764.9	480.7	284.3	59.1%
360,3	123.4	236.9	192%
2,096.2	1,922.6	174	9.1%
25.7	21.0	4.78	22.8%
100.5	95.0	5.56	5.9%
976.6	618.0	358.61	58.0%
81.3	36.0	45.26	125.7%
18.3	7.2	11.06	152.8%
59.3	56.3	2.96	5.3%
190.8	176.1	18.82	10.7%
12.3	10.5	1.79	17.0%
4,686.8	3,546.9	1,139.89	32.1%
	764.9 360,3 2,096.2 25.7 100.5 976.6 81.3 18.3 59.3 190.8 12.3	764.9 480.7 360,3 123.4 2,096.2 1,922.6 25.7 21.0 100.5 95.0 976.6 618.0 81.3 36.0 18.3 7.2 59.3 56.3 190.8 176.1 12.3 10.5	360,3123.4236.92,096.21,922.617425.721.04.78100.595.05.56976.6618.0358.6181.336.045.2618.37.211.0659.356.32.96190.8176.118.8212.310.51.79

JD mn	30-June-23	31-Dec-22	Chang	ge
ווווו טכ				%
Liabilities				
Bank and financial institutions deposits	70.6	107.2	(36.6)	-34.1%
Customers' deposits	3,106.4	2,418.7	687.7	28.4%
Cash margins	127.4	117.9	9.5	8.1%
Borrowed funds	396.7	296.6	100.1	33.8%
Green Bonds	35.5	-	35.5	100.0%
other provisions	16.8	14.5	2.4	16.3%
Bonds	11.0	11.0	-	0.0%
Income tax provision	19.9	18.8	1.1	5.9%
Deferred tax liabilities	7.7	7.5	0.2	3.1%
Liabilities against right of use of leased assets	13.2	10.7	2.5	23.2%
Other liabilities	188.2	66.6	121.6	182.7%
Total liabilities	3,993.4	3,069.4	924.0	30.1%

JD mn	30-June-23	31-Dec-22	Cha	inge
				%
Equity				
Paid-in capital	150.0	150.0	0.0	0.0%
Perpetual bonds	89.0	0.0	89.0	100.0%
Statutory reserve	100.0	100.0	0.0	0.0%
Voluntary reserve	110.9	122.9	(12.0)	-9.8%
Financial assets revaluation reserve	7.3	6.9	0.4	100.0%
Remeasurement of post-employment benefits	1.1	1.1	0.0	0.0%
FX Translation Reserve	(4.1)	0.0	(4.1)	100.0%
Retained earnings	94.5	95.0	(0.5)	-0.5%
Income for the period	36.3	0.0	36.3	100.0%
Total equity - Bank's shareholders	585.0	475.8	109.2	22.9%
Non-controlling interests	108.4	1.7	106.7	6198.3%
Total equity	693.4	477.6	215.9	45.2%
Total liabilities and equity	4,686.8	3,546.9	1,139.9	32.1%

# Consolidated Statement of Income – H1 2023

JD mn	For the six months ended June 30,			
	2023	2022	Ch	ange
				%
Interest income	119.3	72.1	47.2	65.5%
Less: Interest expense	53.1	25.0	28.1	112.2%
Net interest income	66.2	47.1	19.2	40.8%
Commission income	29.4	4.7	24.7	525.5%
Net interest and commission income	95.7	51.8	43.9	84.8%
Foreign currency exchange gain	10.1	1.6	8.5	534.6%
Gain from financial assets (Investments portfolio)	5.8	5.3	0.5	10.1%
Other income	8.5	12.5	(4.0)	-32.1%
Gross income	120.2	71.2	49.0	68.7%

	For the six months ended June 30.			
	2023	023 2022 Change		nge
JD mn				%
Employees' expenses	23.9	16.8	7.1	42.3%
Depreciation and amortization	3.5	2.4	1.1	45.8%
Expected credit losses	22.7	18.9	3.8	20.1%
Other provisions	2.3	1.0	1.3	130.0%
Other expenses	22.4	20.6	1.8	8.7%
Total expenses	74.8	59.8	15	25.1%
Gain from acquisition	15.5	-	15.5	100.0%
Profit for the Period before income tax	60.9	11.4	49.5	434.2%
Income tax expense	11.9	3.8	8.1	213.2%
Income for the Period	49	7.6	41.4	544.7%

# **Sustainability Report**

# 2022 Highlights

As we continue to prioritize sustainability, Jordan Kuwait Bank made significant strides in 2022. We are thrilled to share our key accomplishments, which underscore our efforts to address climate change and reduce greenhouse gas (GHG) emissions. Our achievements demonstrate our commitment to environmental responsibility, social impact, and good governance.



1st in Jordan with Gold LEED certificates for green building operations & maintenance

70% of our total electricity consumption is from renewable sources (PV) with 18 million kW electricity production since inception

Our HQ features the largest green wall in Jordan spanning 400m<sup>2</sup>



Green Lending portfolio has grown to an impressive total of 135 JOD million since inception

Local procurement investment increased by 85% compared to the previous year

1 JOD million spent on CSR projects

+190 CSR projects

+34,000 training hours delivered

Percentage of females reached 45% of the recruitment

98% return-to-work rate after parental leave



Collaboration with IBM to use AI solutions to confront anti-bribery, corruption, and fraud risks

28 processes were automated using Robotics technology

> Integration of ESG considerations when proposing any IPO

Zero data security breaches

PCI-DSS certificate for the seventh consecutive year to achieve the highest level of data protection for cardholders' data and environment





# Financial & Sustainability Reports



# JKB Financial Reports

**Click Here to view** 



# JKB Sustainability Reports

**Click Here to view** 

# **Credit Rating**







Coversion	LT	B+
Sovereign	ST	В
JVP Foreign Currency	LT (Positive Outlook)	B+
JKB Foreign Currency	ST	В
JKB FS	BB	
JKB BSR Outlook	Stable	

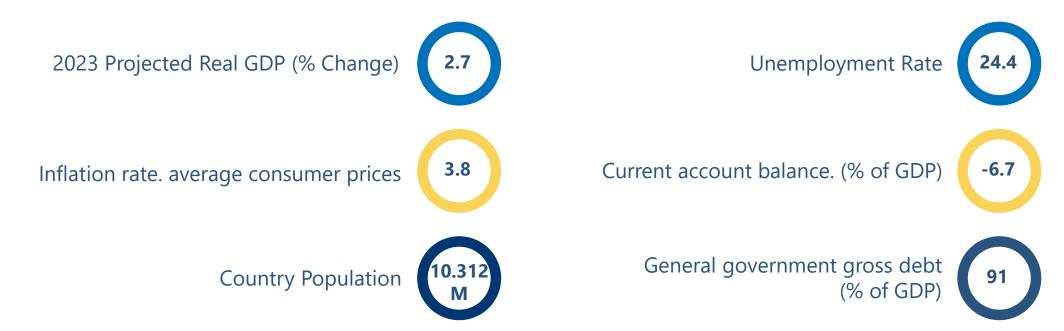
# Jordan Macro Economy

# **Jordan at Glance**

Despite a challenging global environment. Jordan's growth exceeded expectations during the first half of 2022. Propelled by a strong rebound in international tourism. the full reopening of the economy, and improving exports, real GDP accelerated to 2.7%. Inflation has reached its highest level since 2018. but remains contained compared to regional peers. On the external front. elevated global commodity prices led to a significant rise in Jordan's import bill. outpacing the effect of the increased merchandise exports and tourism. Moreover, capital and financial inflows did not keep up with the widening current account deficit. resulting in a widening of the balance of payment deficit and a drawdown in foreign exchange reserves.



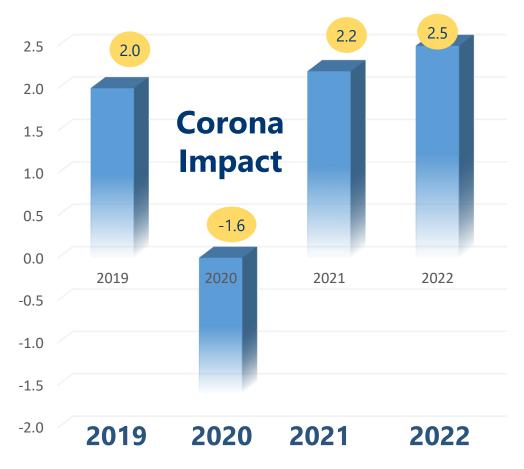
Nonetheless. due to its substantial reserve buffers. the Central Bank's gross foreign reserves remained at an adequate level. while Jordan continues to retain investors' confidence and access to foreign financial markets.

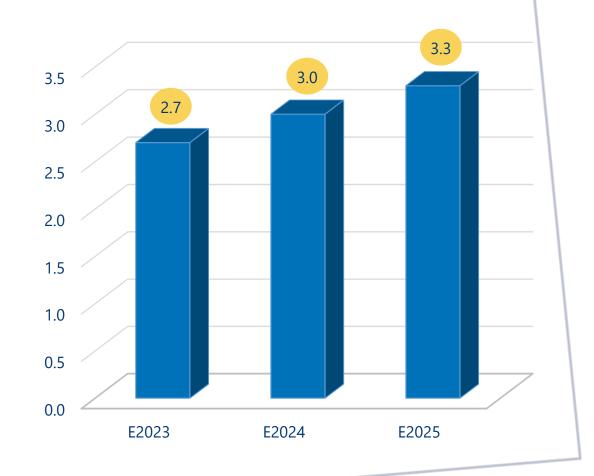


Sources: Department of Statistics of Jordan, World Bank, International Monetary Fund



# **Economic Growth %**

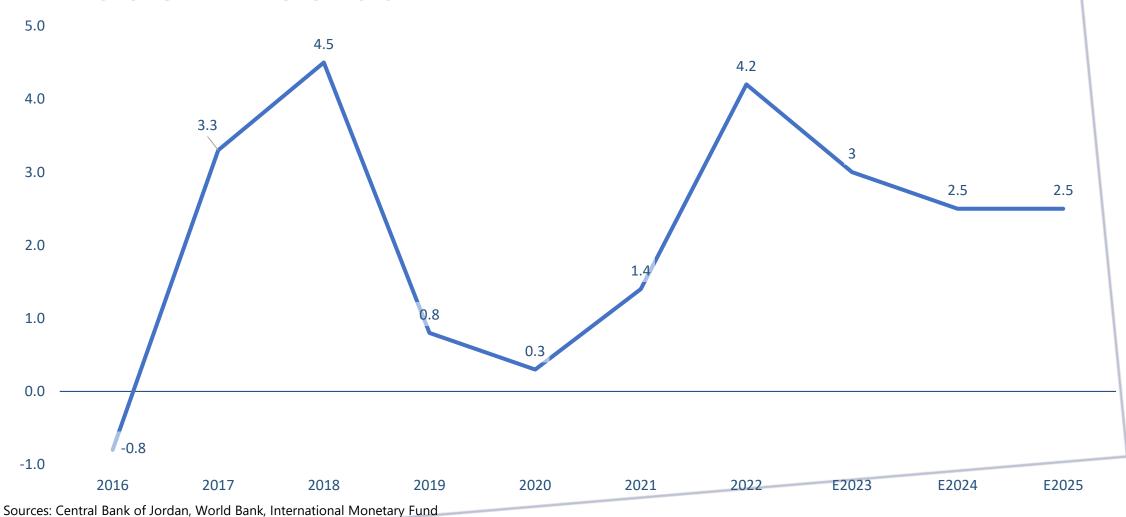




\*Source: IMF website



# **Inflation in Jordan**





# Interest on Monetary policy instrument and open market operations at CBJ rate

Description	Rate (May 2023)
CBJ main Rate	7.25%
Re-discount Rate	8.25%
Overnight Deposit Window Rate	7.00%
Repurchase agreements Interest Rate	8.00%
Repurchase agreements Interest Rate – One week/ One month	7.25%
Certificate of Deposit Interest Rate – One week	7.25%

Sources: Central Bank of Jordan

# Affiliates & Partners





# **Kuwait Projects Company Holding (KIPCO)**

Relationship with Bank: KIPCO is the main shareholder in Al Rawabi United Holding Co., which in turn owns about 51% of Jordan Kuwait Bank's capital.

Kuwait Projects Company (Holding) – KIPCO – is a holding company that focuses on investments in the Middle East and North Africa. It's strategy of acquiring, building, scaling and selling companies in the MENA region has worked successfully for over 30 years.

KIPCO's main business sectors are financial services, media, real estate and industry. KIPCO's financial service interests include holdings in commercial banks, insurance companies, asset management and investment banking. www.kipco.com

# Al Rawabi United Holding Co.

Relationship with Bank: Al Rawabi United Holding Co. owns about 51% of Jordan Kuwait Bank's capital. Al Rawabi United Holding Co. is a subsidiary of KIPCO (Kuwait Investment Projects Company).



## **Ouds Bank**

Relationship with Bank: Jordan Kuwait Bank holds 10% of its capital.

Established in Ramallah in 1995, Quds Bank today has a portfolio that offers a wide range of retail and corporate banking solutions including but not limited to personal account services, home and auto financing, SME's financing, commercial loans and project support.

The bank runs its' main operations through its' headquarter located in Ramallah, Al Masyoun, in addition to 37 fully-fledged branches and offices across Palestine (West Bank and Gaza).

www.qudsbank.ps









## **Tunis International Bank**

Relationship with Bank: A sister company. Tunis International Bank is a subsidiary of Burgan Bank Group. Tunis International Bank offers a comprehensive range of financial services to corporations, financial institutions, governments and individuals in Tunisia and abroad, including foreign exchange and money market operations in all currencies, international trade finance, commercial banking, investments and others.

www.tib.com

## **United Gulf Bank**

Relationship with Bank: A sister company. United Gulf Bank is a subsidiary of Kuwait Projects Company Holding (KIPCO).

United Gulf Bank B.S.C., the investment banking arm of Kuwait Projects Company (Holding) (KIPCO), it operates as a wholesale bank from its home base in Bahrain. The bank's current business model is focused on asset management, investment banking and brokerage services through a network of financial service entities with footprints across the Middle East and North Africa region.

www.ugbbh.com

# **Gulf Bank Algeria**

Relationship with Bank: A sister company. Gulf Bank Algeria is a subsidiary of Burgan Bank Group. Jordan Kuwait Bank holds a stake of 10% in its capital.

Gulf Bank Algeria was established in March 2004 with a paid-up capital of \$90 million. The bank's main mission is contributing to the financial and economic growth in Algeria. The Bank offers a wide range of banking products and services in addition to traditional banking services that are "sharia" compliant to meet the needs of different segments of customers.

https://www.agb.dz/





Relationship with Bank: A sister company. Burgan Bank – Turkey is a fully owned subsidiary of Burgan Bank Group. Burgan Bank – Turkey is a fully owned subsidiary of Burgan Bank Group. The bank is backed by a clear cut strategy that focuses on the upside geo-economic growth potential Turkey provides, along with the benefits of the bank's wider group synergies across Jordan, Iraq, Tunisia, Algeria and Lebanon.

www.burgan.com.tr



# **Burgan Bank**

Relationship with Bank: A sister company. Burgan Bank – Kuwait is a fully owned subsidiary of Burgan Bank Group. Burgan Bank, a subsidiary of KIPCO (Kuwait Investment Projects Company), is a regional bank with majority owned subsidiaries in the MENA region. The youngest and most dynamic regional commercial bank, established in 1977, the Bank has acquired a leading role in the retail, corporate and investment banking sector through innovative product offers and technologically advanced delivery channels.

www.burgan.com



# **FIMBank**

Relationship with Bank: A sister company. United Gulf Bank is a subsidiary of Kuwait Projects Company Holding (KIPCO).

FIMBank is an international trade finance specialist offering a comprehensive range of trade finance and banking services. The Bank has an established reputation as a dynamic and customer-driven provider of trade finance solutions and is at the forefront of introducing and developing receivable finance techniques in emerging markets. FIMBank is headquartered in Malta and benefits from a physical presence in more than ten financial centers worldwide serving clients located in over 50 countries.

www.fimbank.com

# Subsidiaries





United Financial Investments Company (UFICO) was established in 1980 to be later listed in 1996 (Ticker: UCFI). UFICO is considered one of the best brokerage firms and financial services companies operating in Jordan as it depends on the latest technology and direct electronic link with global financial markets. In 2002, UFICO became a subsidiary of Jordan Kuwait Bank.

In October 2021, UFICO acquired Sanad Capital, a fully-owned subsidiary of Jordan Kuwait Bank. Sanad Capital was established in 2016 and offers a wide range of financial advisory services including lead managing stocks and bonds issuances, financial advisory services to companies and family groups, in addition to offering financial investment opportunities. UFICO also acquired Al Mawared Brokerage in Q2 2022, previously a subsidiary of Invest Bank, offering brokerage services.

During December 2022, UFICO acquired Arab Financial Investment Company("AFIN") which offers local and foreign brokerage services.



Ejara Leasing Company (Ejara) was established in 2011, as a private shareholding company with a paid-up capital of JD 20 million, fully owned by the Bank.

Ejara aims to provide innovative and high-quality leasing services to supplement the banking and financing services offered at Jordan Kuwait Bank to be in line with the developments in the financial market, meet the needs of the Bank's clients and support the various economic activities, while developing the concept of financial leasing and providing the Bank's clients with different financing alternatives.





BoB is one of the largest private commercial banks in Iraq with a paidup capital of IQD 250 billion. BoB provides trusted high-quality financial services through offering its commercial and international services to small and medium enterprises, including commercial real estate and construction loans, credit services, letters of credit and trade finance, in addition to individual customers' services which include a full range of savings accounts, housing loans, personal loans and auto loans through its Head office and 33 branches inside Iraq in addition to 1 branch located in Lebanon.

BoB is a member of the Kuwait Projects Company (Holding), has presence in the MENA region, and is part of a group of seven partner banks: The Bank of Baghdad in Iraq, Gulf Bank Algeria in Algeria, Jordan Kuwait Bank in Jordan, Tunis International Bank in Tunisia, Burgan Bank in Kuwait and United Gulf Bank in Bahrain.

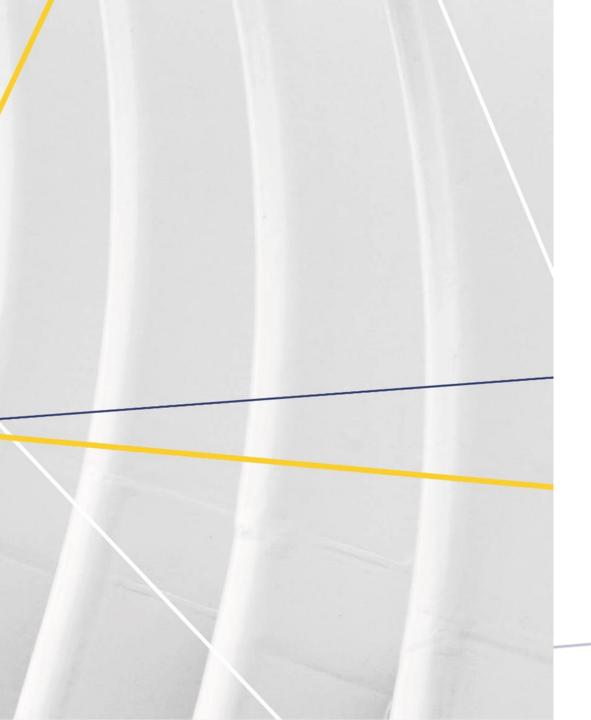


BHM Capital Financial Services is a private joint stock company listed in Dubai Financial Market (DFM) and regulated by UAE Securities and Commodities Authority.

Since its inception in 2006, it has been ranked as one of the top firms in the country's financial markets. It is considered a pioneer in providing specialized technological services to its retail and corporate clients on a regional level due to its advanced systems.

BHM also offers other trade fields to its clients through access to capital markets in UAE, KSA, USA, UK, Europe and other regional and international markets as well as a wide range of financial services and investment instruments including prime brokerage, investment management, liquidity providing, market making, corporate advisory and research.

The head office is located in Dubai, and has branches in Abu Dhabi, Sharjah, RAK, Al Ain and inside Dubai Financial Market (DFM).





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