



## 1. About JKB

3 Coverage Report

5. Key Financial Highlights

7. Peer Comparison

9. Economy Overview

2. Credit Rating

4. Awards & Recognitions

6. Financial, Coverage & Sustainability Reports

8. Affiliates & Partners



More than just a bank

## **About JKB**

A Jordanian public shareholding company listed on the Amman Stock Exchange (Ticker: JOKB); founded in 1976 as the country's fifth national commercial bank. The Bank's paid-up capital is JD 150 mn (USD 211mn) and is a member of Kuwait Projects Company Holding (KIPCO) group.

The context of the slogan "More than just a bank" reflects the Bank's commitment in achieving a pivotal leap in all areas of business, expanding the services and products offered to include the latest innovations and technologies in the banking arena that relate to banking or that complement it.

Within this concept, the Bank's services were expanded to include the provision of investment advisory, legal services, financial engineering, insurance, brokerage and other services that global financial institutions already practice, thus turning the Bank into a one stop customer service provider of integrated and comprehensive set of offerings that meet all the needs of individual and institutional customer.



# The Slogan

The context of the slogan "More than just a bank" reflects the Bank's commitment in achieving a pivotal leap in all areas of business, expanding the services and products offered to include the latest innovations and technologies in the banking arena that relate to banking or that complement it.

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## **Our Commitment**

Since Jordan Kuwait Bank's establishment on October 25, 1976, the Bank has been conscientious about playing a leading and distinctive role in serving the national economy through providing distinguished and comprehensive banking services and solutions that meet the needs and interests of the Bank's clients and general public through a wide network of branches in Jordan and Cyprus.



## Mission, Vision and Values





# JKB Journey

#### 1976 - 1997

- JKB Founded
- Branches Opening
- Bank Automated System Implemented
- ATMs
- Branches Connected Digitally

#### 1995 - 2000

- First branch outside Jordan
- First Bank in Jordan to launch internet banking.

#### 2001 - 2010

- United Financial Investments
- Company becomes a subsidiary
- Regional Management Opening in Palestine
- Ownership Restructure
- First ATMs for visual disabilities

#### 2011 - 2016

- Ejara Leasing Company Established
- New Banking System Launched
- First Interactive Machine in Jordan
- Establishment of Sanad Capital

#### 2018 - 2022

- Acquired 10% of AlQuds Bank
- New board of Directors and CEO
- Approval of two acquisitions by
- Board of Directors

#### 2023

- JKB has acquired 53.4% of Bank of Baghdad, the issue of the first green bond & first perpetual bond in Jordan.
- JKB also acquired 76.972% of BHM Capital's paid-up capital & sold 66.97% to Ethmar International Holding – UAE



# **Our Team**

H.E. Sheikha Adana Al-Sabah Chairperson of the Board



Haethum Buttikhi Chief Executive Officer





# Board and Executive Management



**Board Members** 



**Executive Management** 



# Comprehensive Products and Services



" More than just a bank "

## **Corporate** and **SMEs**

- Direct Credit: Overdrafts, Revolving Loans, Term loans & Discounted Bills
- Lending Programs: Loan Guarantee, CBJ Financing, EIB, Markabati, Tourism Loan, Startup Loan
  - Financial Lease
- Product in Collaboration with GIG
  - POS
- Indirect Credit: Letters of Guarantee, Letters of Credit, and Guaranteed Accepted Bills
- Bancassurance & OtherServices \*

## Treasury & Investment

- Margin Trading
- Foreign Exchange
- Financial Derivatives
  - Money Market Operations
  - Capital MarketOperations
- Investment Services
- Financial Institutions and International Banking Service

## Retail Banking

- Current & Saving Accounts
- Golden Saving Accounts
- Fixed Deposit Accounts
- Certificate of Deposits
  - Basic Bank Accounts
    - Credit Cards
    - Debit Cards
  - Prepaid Cards
- Car Loan and Housing Loans
  - Personal Loans
- Bancassurance & OtherServices \*

## **Private Banking**

- Investment Advisory
- Portfolio Management and wealth planning
- Capital Guaranteed Products
- Sharia Compliant Products

## **Digital Banking**

- JKMOBILE
- JKB Rewards (Cash Back)
  - JKBFawri
- Western Union Digital
  - E-fawateercom
    - ITM
- ATM Cash Order ACO Services
- SME Portal and Electronic Services
  - Corporate Electronic Services

#### \*\*Other Services Includes:

- Prizes Saving Accounts
- Dividends Disbursement
- Western Union
- Safety Deposit Boxes
- Energy/Efficiency Products
- Direct Debit Services
- Remittance Services
- Safe Store Auto
- Craftsman & Professionals



## Diversified Operations across Markets & Segments



" More than just a bank "

JKB Standalone and Cyprus

100% Ownership

- 3<sup>rd</sup> largest commercial bank by total Equity and the 2<sup>nd</sup> in terms of Net Income
- Offers retail, corporate, treasury, investment and private & digital banking services in Jordan & Cyprus
- Strategic focus on enhancing market share through organic and inorganic growth



Bank of Baghdad (BoB)

53.4% Ownership

- One of the largest private commercial banks in Iraq with a paid-up capital of IQD 400bn
- Provide full gamut of offerings to corporates, SMEs and retail clients
- Highly liquid financial position



Ejara Leasing Company

100% Ownership

- Established in 2011 with a paidup capital of JD 20mn
- Offers leasing services to supplement the banking services

   alternate financing option to clients
- Strategic focus on car, home, solar energy, real estate, industrial and medical equipment portfolios



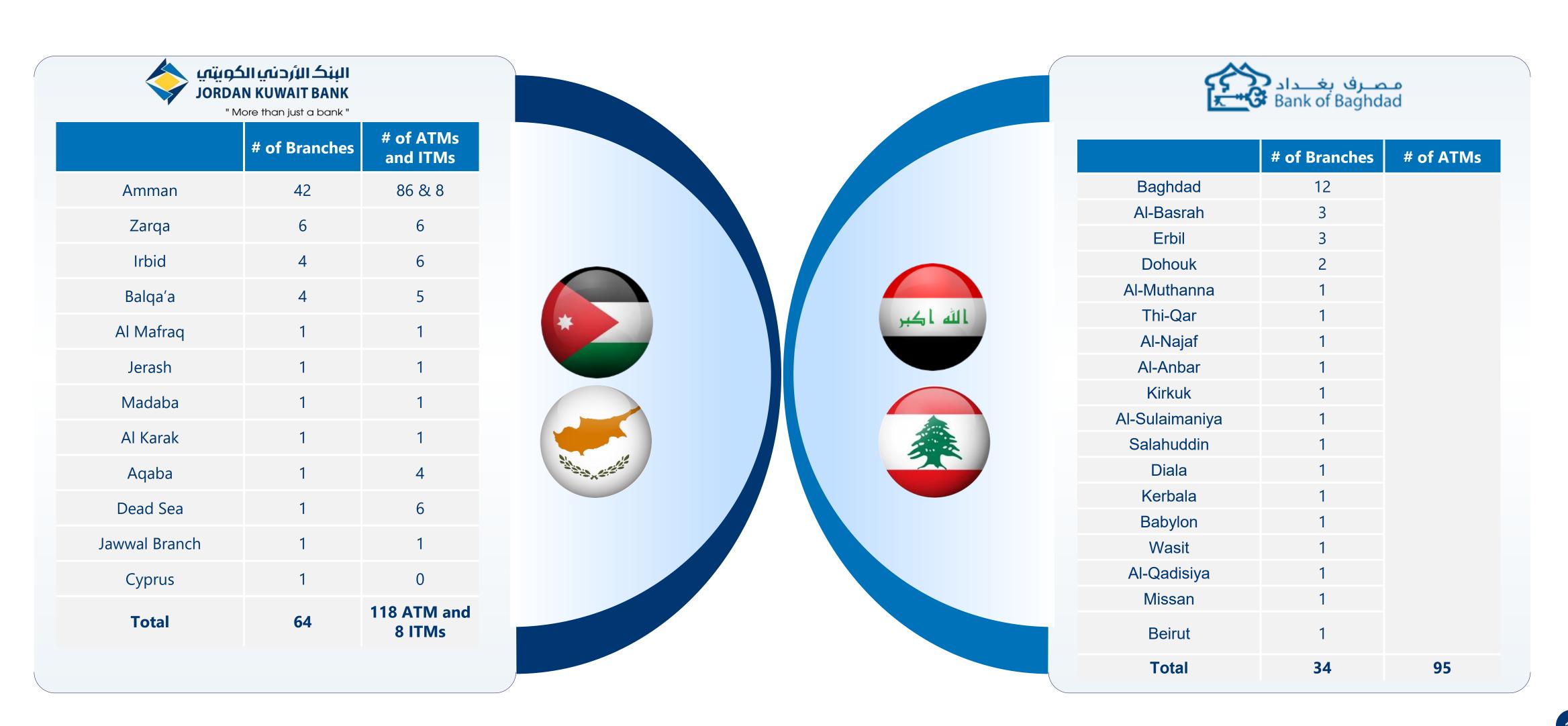
United Financial Investments (UFICO)

**89.79%**Ownership

- Established in 1980 and became subsidiary of JKB in 2002
- Offers brokerage, financial services, and advisory services
- Acquired Sanad Capital, Al Mawared Brokerage, Arab Financial Investment & EFG Jordan to achieve leadership position in brokerage market with access to international markets
- Capital Increase by 11,160,714



# Strong Distribution Network





## کیبکو KIPCO

# Strong Shareholder Structure

Al Rawabi United Holding Co.

50.927%

Ownership in JKB

JKB is owned by Al Rawabi United Holding Co, a wholly owned subsidiary of KIPCO. The Group has strong interest in Commercial Banking sector (accounting for c.73% of assets and 60% of revenues). JKB is the strategic investment for KIPCO Group (accounting for 19% of its Commercial banking assets) as reflected in strong representation of KIPCO's senior leadership on JKB's board

#### **Geography**

Middle East and North Africa (MENA)

#### **Track Record**

32 years of Profits<sup>(2)</sup>
~10% total
Shareholder return
since 1996

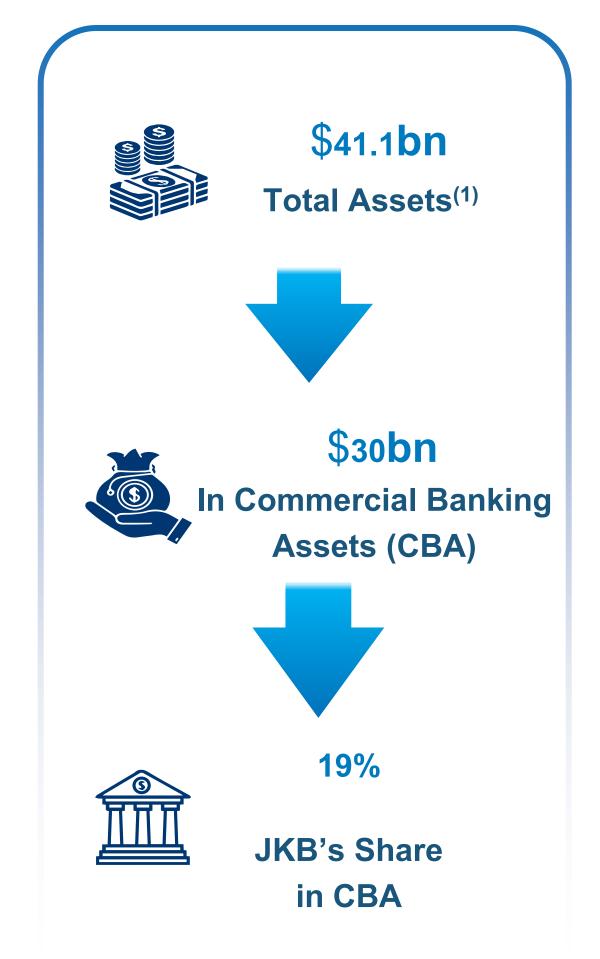
#### **Sectors**

Banking, Asset
Management,
Petrochemical, Food,
Media, Real Estate,
Healthcare, Logistics
and Education

Majority owned by the family office of the Kuwaiti ruling family

Experienced management team led by Sheikha Dana Al Sabah

Listed on Boursa Kuwait Market cap of \$1.5bn<sup>(3)</sup>





# Strong Shareholder Structure







\$21bn
Total Assets

21.042%
Ownership in JKB

Social security Corporation is a general solidarity insurance scheme that aims to provide social and economic protection to people. The benefits and funding sources of this scheme are determined by the law. Benefits are funded by the contributions paid by the insured persons and employers. This scheme is concerned with achieving social sufficiency considerations.

## Odyssey Reinsurance Company

5.850%
Ownership in JKB



**\$74bn** 

**Total Assets** 

Fairfax Financial Holdings Limited is a holding company primarily engaged, through its subsidiaries, in property and casualty insurance and reinsurance and the associated investment management.

During 2023, Fairfax acquires controlling interest in Gulf Insurance Group and Falcon Insurance (Thailand).

Fairfax has transformed itself to become one of the largest property and casualty companies in the world with \$32 billion in gross written premium and posted a record underwriting profit of \$1.8 billion and record net earnings of \$4.3 billion.

Fairfax own approximately 7% of JKB though Odyssey and GIG.



## About JKB

3. Coverage Report

**5.** Key Financial Highlights

7. Peer Comparison

9. Economy Overview

# 2. Credit Rating

4. Awards & Recognitions

Financial, Coverage &Sustainability Reports

**8** Affiliates & Partners



# **Credit Rating**

# FitchRatings

SOVEREIGN

JKB FOREIGN CURRENCY INHERITANCE PLANNING

OUTLOOK

LT	BB-	
LT	B+	
ST	BB	
Stable		





SOVEREIGN

JKB FOREIGN CURRENCY
BSR

**OUTLOOK** 

LT	BB-		
LT	BB-		
ST	В		
Stable			



## 1. About JKB

# 3. Coverage Report

5. Key Financial Highlights

7. Peer Comparison

9. Economy Overview

2. Credit Rating

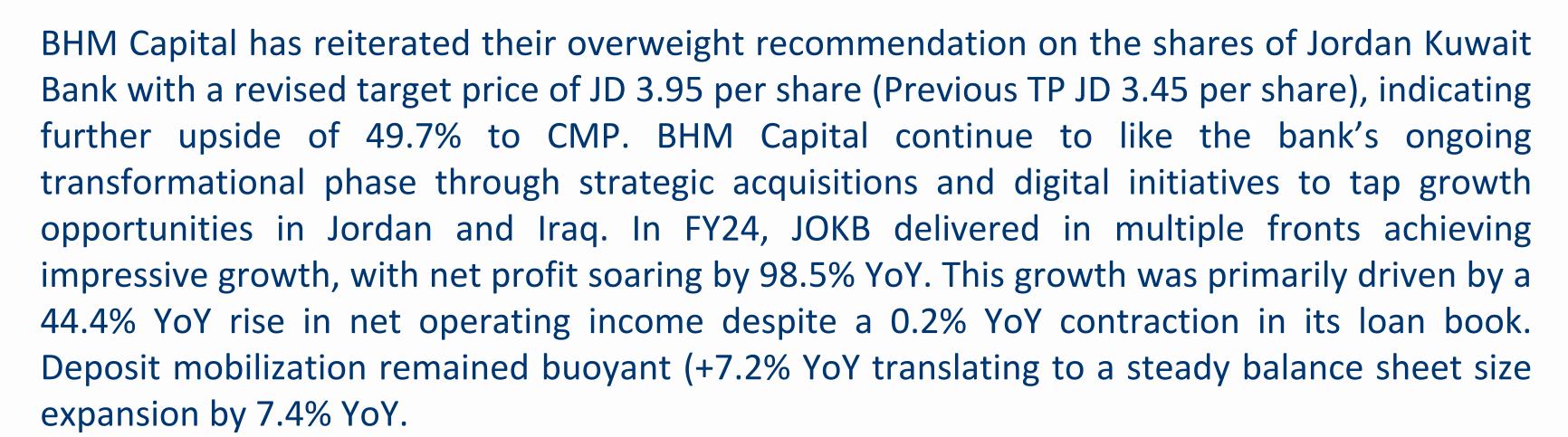
4. Awards & Recognitions

6. Financial, Coverage & Sustainability Reports

8 Affiliates & Partners



# Coverage Report





Methodology	Weightage	JD per share
Justified PB multiple	33.3%	3.98
Relative P/E	33.3%	3.88
Relative P/B	33.3%	4.00
Target valuation		3.95
Current market price (JD)		2.64
Upside / (Downside)		49.7%

Source: BHM Capital Estimates



**About JKB** 

3. Coverage Report

5. Key Financial Highlights

7. Peer Comparison

9. Economy Overview

2. Credit Rating

4. Awards & Recognitions

6. Financial, Coverage & Sustainability Reports

8 Affiliates & Partners



# **Awards & Recognitions** 2025



Jordan's Best Domestic Private Bank

2025



Best Customer Centric Bank in Jordan

2025



Best CSR Bank in Jordan 2025



# **Awards & Recognitions** 2024



Jordan's Best Domestic Private Bank 2024



Best SME Bank in Jordan 2024



Best Bank in Jordan for ESG 2024



Best Bank SME Bank in Jordan 2024



Best Bank for CSR in Jordan 2024



Award for Excellence in AI and Machine Learning



Best Outgoing Transfers STP Award for 2024 by J.P. Morgan Chase



# Awards & Recognitions 2023



Best Bank of the Year – Jordan 2023



Jordan's Best Domestic Private Bank

2023



Best Bank for CSR in Jordan 2023



Green Bond of the Year



Best Green Project Financing Bank

– Jordan 2023



Best Straight Through Processing STP Rate Award from Citi 2023



## Certifications



Obtained ISO45001 certification for Workplace Safety



One of the best places to work in Jordan in 2022



Obtained the ISO27001 Certificate for Information Security Management



Obtained GOLD LEED V4.1 in operation and maintenance, highlighting the Bank's commitment to sustainable building practices.



Obtained ISO14001 certification for Sustainability



**ISO Quality Service Certified** 



1. About JKB

3. Coverage Report

5. Key Financial Highlights

7. Peer Comparison

**9.** Economy Overview

2. Credit Rating

4. Awards & Recognitions

6. Financial, Coverage & Sustainability Reports

8. Affiliates & Partners



## **Key Consolidated Financial Position Figures**

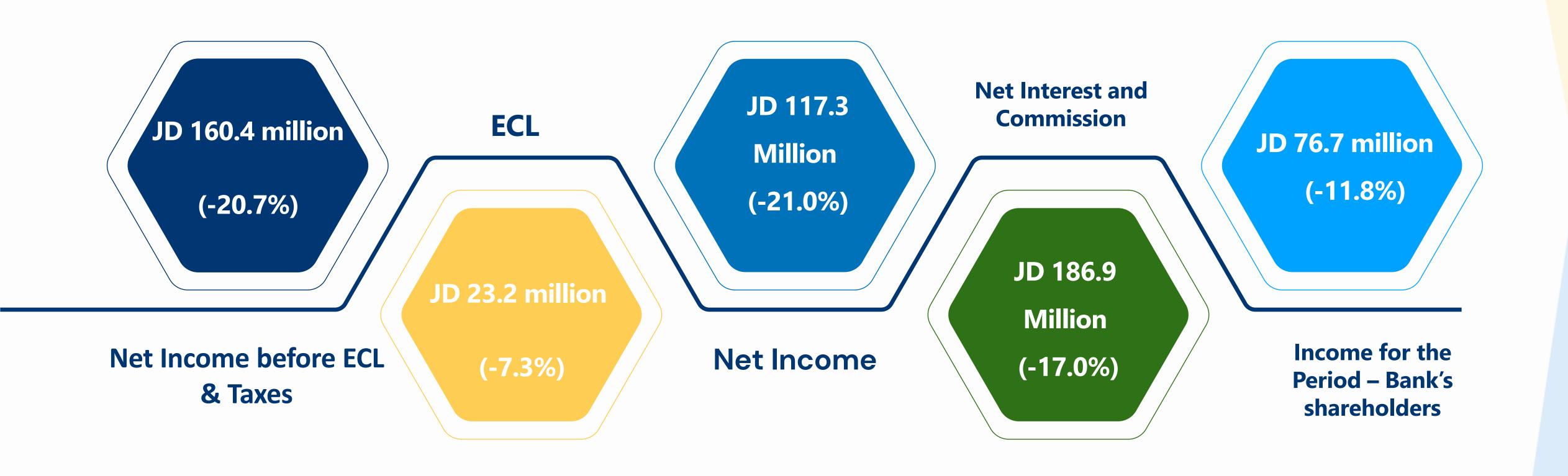
As at 30.09.2025

Total Assets	-5.3%	JD 5,329 billion
Direct Credit Facilities - Net	0.0%	JD 2,002 billion
Customer Deposits and Cash Margins	-9.6%	JD 3,734 billion
Total Liabilities	-7.1%	JD 4,408 billion
Total Equity	+3.9%	JD 921 million



# Key Consolidated Financial Performance Figures

For the Period Ended at 30.09.2025





## **Consolidated Financial Ratios**

As at 30.09.2025

17.3% Return on Equity Annualized	Return on Assets Annualized	2.9%
0.655 Price to Book Value (PB)	Net Stable Funding Ratio	145.8%
Total Expenses (Excl. ECL) to Net		
50.6% Interest & Commission	Stage 3 facilities Coverage Ratio	78.1%
7.6% Stage 3 to Total Facilities	CAR   Capital Adequacy Ratio	23.56%
17.36% CAR   Capital Adequacy JKB SA Ratio	Cash Dividends	12%



## **Consolidated Financial Performance Summary Jan to Sep 2024-2025**

JOD m	Q3 2025	Q3 2024	Change	Change%
Net interest income	127.9	104.5	23.4	22.4%
Net fee and commission income	59.0	120.7	-61.7	-51.1%
Net financial income	68.0	67.3	0.7	1%
Operating income	254.9	292.5	-37.6	-12.9%
Operating expenses	94.5	90.1	4.4	4.9%
Profit before ECL	160.4	202.4	42	-20.8%
Expected credit losses	23.2	25.0	-1.8	-7.2%
EBT	137.3	177.4	-40.1	-22.6%
Income tax expense	20.0	29.1	-9.1	-31.3%
Net profit	117.3	148.4	-31.1	-21.0%

Solid growth in net interest income of 22.4%

Net commission income dropped to JOD 59 million, driven by new regulatory commission caps in Iraq impacting the Bank's subsidiary. Excluding this change, the Group's commissions and non-interest income remained stable



## **Consolidated Financial Position Summary September 30, 2025**

JOD m	Sep 30 2025	Dec 31 2024	Change	Change%
Total assets	5,329.50	5,630.30	-300.9	-5.30%
Direct credit facilities – net	2002.3	2,001.90	0.4	0.00%
Investments Portfolio	1,822.50	1,565.80	256.7	16.40%
Total liabilities	4,408.40	4,744.20	-335.7	-7.10%
Customers' Deposits	3561	3,974.10	-413.2	-10.40%
Total equity	921	886.1	34.9	3.90%
Total equity - Bank's shareholders	762	708.1	53.9	7.60%
Non-controlling interests	159	178	-19	-10.70%

JKB continues to demonstrate financial strength and prudent risk management, with a Common Equity Tier 1 ratio of 19.5

Non-Performing Loan (NPL)
ratio has improved from
8.3% to 7.6% reflecting
enhanced credit risk
management and portfolio
quality.



1. About JKB

3. Coverage Report

5. Key Financial Highlights

7. Peer Comparison

9. Economy Overview

2. Credit Rating

4. Awards & Recognitions

Financial, Coverage & Sustainability Reports

8. Affiliates & Partners



## 2024 Sustainability Highlights

As we continue to prioritize sustainability, Jordan Kuwait Bank made significant strides in 2024. We are thrilled to share our key accomplishments, which underscore our efforts to address climate change and reduce greenhouse gas (GHG) emissions. Our achievements demonstrate our commitment to environmental responsibility, social impact and good.



## **Environmental**

Fully allocated the green bond amount to wastewater 48% decrease in water consumption compared to the treatment projects with an amount of USD 50 million. previous year. Our green portfolio reached USD 93 million... Obtained the 14001 ISO Certification 22% decrease in scope 1 GHG emissions compared to Obtained the 50001 ISO Certification 2023. 31% reduction in paper consumption during the past 4 Adopted the second environmental park in collaboration with the Ministry of Environment. years.





## Social

92% customer satisfaction score. 3% increase in training hours compared to 2023. 36% of full-time employees are under 30 years old. 38% of full-time employees are women. 40% of the new hires are women. Obtained the ISO 45001 certification.

1,840 hours spent on community volunteering.

Local suppliers constituted 78% of total supplier base.

Onboarding new SMEs reached 82%.

105% growth in direct facilities in SMEs during the past 4 years.

Community investments reached JOD 1.8 million, supporting 280 community projects.





## Social

New customers onboarded digitally reached 17,542 Established the Environmental and Social Management accounts. System (ESMS) Formalization of the sustainability committee and the Number of active customers digitally reached 78,599. sustainability working group. 100% business units analyzed for risks related to 96% increase in new accounts held by first-time AML/CTF account holders compared to 2023. New corporate digital platform for banking transaction Zero incidents of data breaches. "JKBCorp+".



## Financial, Coverage & Sustainability Reports







JKB Financial Reports

**Coverage Report** 

JKB Sustainability Reports

**Click Here to view** 

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1. Coverage Report

3. Coverage Report

5. Key Financial Highlights

7. Peer Comparison

9. Economy Overview

2. Credit Rating

4. Awards & Recognitions

Financial, Coverage &Sustainability Reports

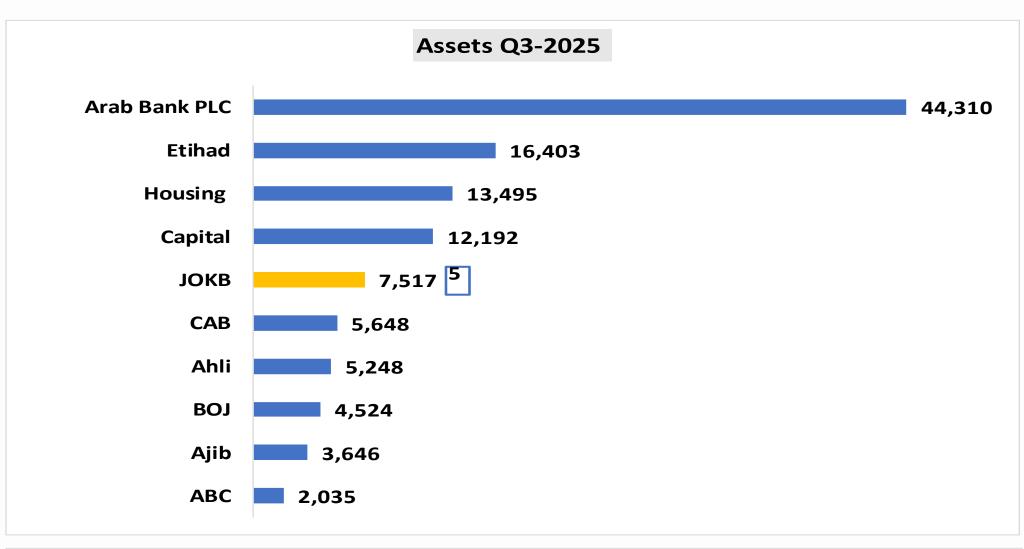
8. Affiliates & Partners

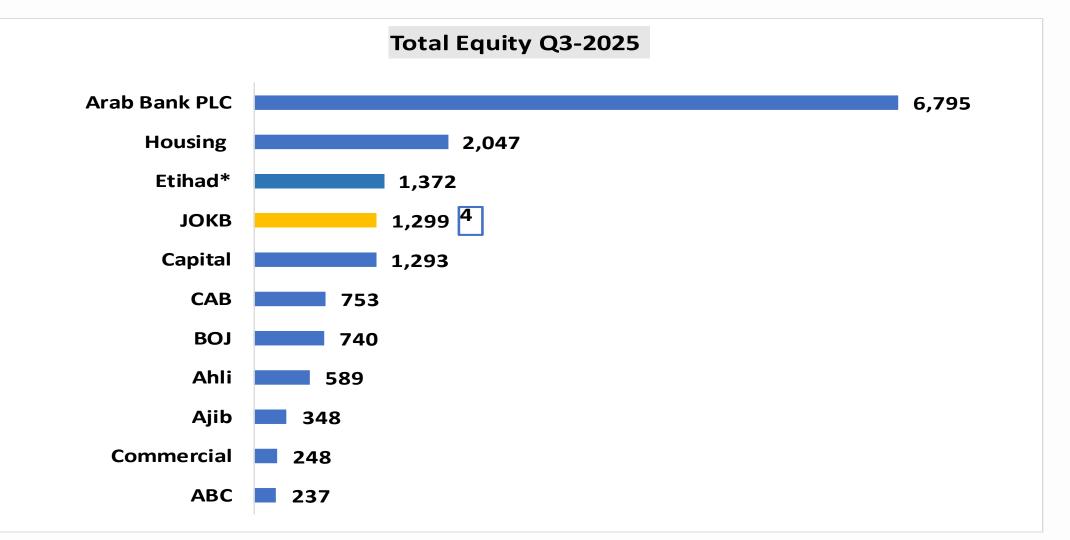


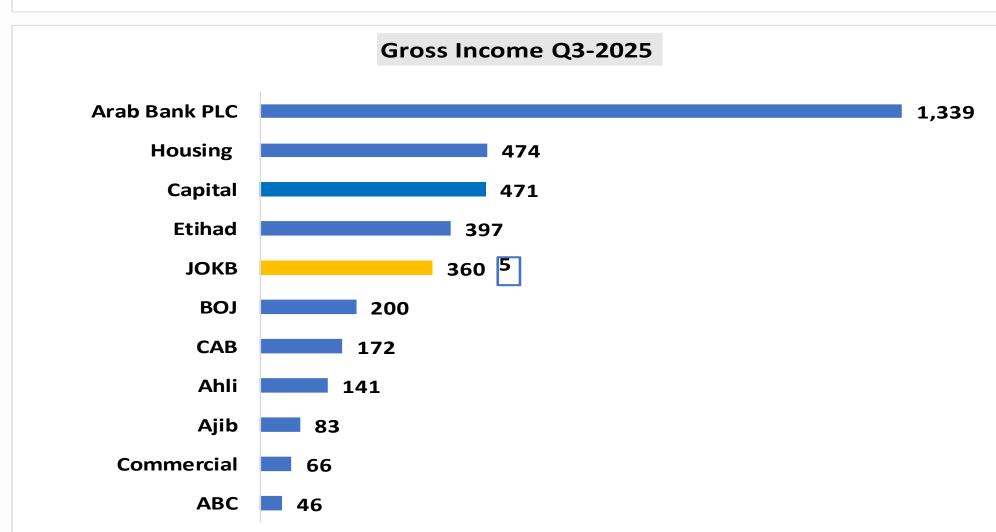
## Peer comparison Q3 2025 - Top 4

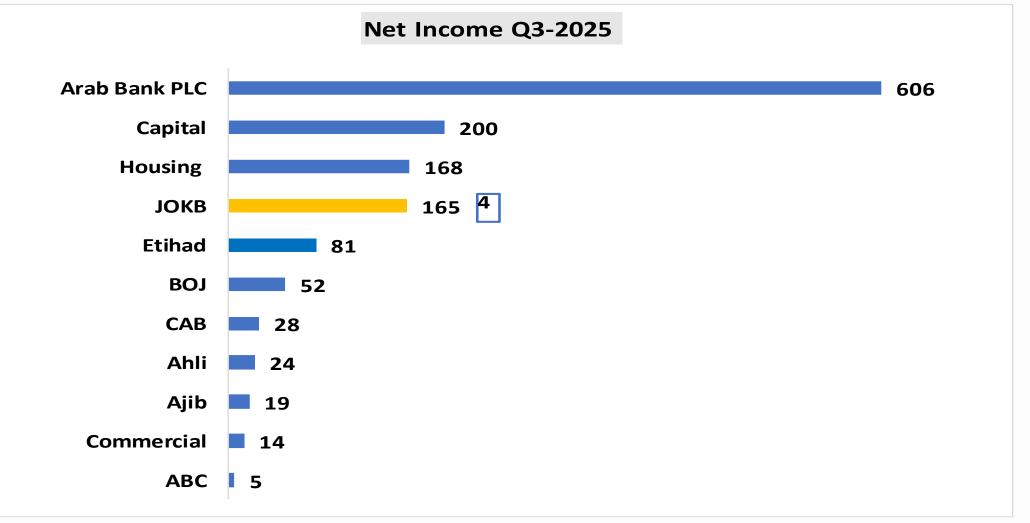
Our market-leading position in Jordan is evident by ranking 4th based on total equity and Net Income

**USD** mn









<sup>\*</sup>On July 3rd Etihad Bank completed the legal procedures to transfer the owenship of Invest Bank shares



**1.** About JKB

3. Coverage Report

5. Key Financial Highlights

7. Peer Comparison

9. Economy Overview

2. Credit Rating

4. Awards & Recognitions

6. Financial, Coverage & Sustainability Reports

3. Affiliates & Partners







Relationship with Bank: KIPCO is the main shareholder in Al Rawabi United Holding Co., which in turn owns about 51% of Jordan Kuwait Bank's capital.

Kuwait Projects Company (Holding) – KIPCO – is a holding company that focuses on investments in the Middle East and North Africa. It's strategy of acquiring, building, scaling and selling companies in the MENA region has worked successfully for over 30 years.

KIPCO's main business sectors are financial services, media, real estate and industry. KIPCO's financial service interests include holdings in commercial banks, insurance companies, asset management and investment banking. <a href="https://www.kipco.com">www.kipco.com</a>

Al Rawabi United Holding Co.

Relationship with Bank: Al Rawabi United Holding Co. is the holding Company of Jordan Kuwait Bank, it owns about 51% of JKB's capital.

Al Rawabi United Holding Co. is a subsidiary of KIPCO (Kuwait Investment Projects Company).



#### **Burgan Bank**

Burgan Bank, a subsidiary of KIPCO (Kuwait Investment Projects Company), is a regional bank with majority owned subsidiaries in the MENA region. The youngest and most dynamic regional commercial bank, established in 1977, the Bank has acquired a leading role in the retail, corporate and investment banking sector through innovative product offers and technologically advanced delivery channels.

www.burgan.com

#### **Social Security Corporation**

Relationship with Bank: Social Security Corporation owns around 21% of Jordan Kuwait Bank's Capital. The Social Security Corporation was founded, as a public financially and administratively independent organization to enforce the Social Security Law in the aim of securing respectable standards of living to citizens, ensure fair income distribution between the same generation and successive generations, deepen the values of solidarity in the society and participating in economic and social development plans through contribution in the strategic national economic projects.

www.ssc.gov.jo







#### **Odyssey Reinsurance Co.**

Relationship with Bank: Odyssey owns 5.85 % of Jordan Kuwait Bank's Capital.

Odyssey Reinsurance Company is a leading worldwide underwriter of reinsurance and specialty insurance and a wholly-owned subsidiary of Fairfax Financial Holdings Limited, a financial services holding company headquartered in Canada with total assets of \$31.7 billion.

www.odysseyre.com



#### **Quds Bank**

Relationship with Bank: Jordan Kuwait Bank holds 10% of its capital.

Established in Ramallah in 1995, Quds Bank today has a portfolio that offers a wide range of retail and corporate banking solutions including but not limited to personal account services, home and auto financing, SME's financing, commercial loans and project support.

The bank runs its' main operations through its' headquarter located in Ramallah, Al Masyoun, in addition to 37 fully-fledged branches and offices across Palestine (West Bank and Gaza).

www.qudsbank.ps



#### **Gulf Bank Algeria**

Relationship with Bank: A sister company. Gulf Bank Algeria is a subsidiary of Burgan Bank Group. Jordan Kuwait Bank holds a stake of 10% in its capital.

Gulf Bank Algeria was established in March 2004 with a paid-up capital of \$90 million. The bank's main mission is contributing to the financial and economic growth in Algeria. The Bank offers a wide range of banking products and services in addition to traditional banking services that are "sharia" compliant to meet the needs of different segments of customers.

https://www.agb.dz/





#### **MEPs**

Relationship with Bank: Jordan Kuwait Bank holds 19.77% of its capital.

MEPS was established in 2009. Middle East Payment Services (MEPS) is a payment service provider and licensed by the Central Bank of Jordan, offering secure e-commerce payment gateway solutions, PCI and security services, as well as a comprehensive set of customized value-added services that meets the growing demand for payment solutions throughout the region. MEPS is a payment processor, card issuer and merchant acquirer of payment cards in Jordan, Palestine and Iraq. www.mepspay.com



BHM Capital Financial Services is a private joint stock company listed in Dubai Financial Market (DFM) and regulated by UAE Securities and Commodities Authority.

Since its inception in 2006, it has been ranked as one of the top firms in the country's financial markets. It is considered a pioneer in providing specialized technological services to its retail and corporate clients on a regional level due to its advanced systems.

BHM also offers other trade fields to its clients through access to capital markets in UAE, KSA, USA, UK, Europe and other regional and international markets as well as a wide range of financial services and investment instruments including prime brokerage, investment management, liquidity providing, market making, corporate advisory and research.

The head office is located in Dubai, and has branches in Abu Dhabi, Sharjah, RAK, Al Ain and inside Dubai Financial Market (DFM).



#### **Thabat Real Estate Investment Company**

Relationship with Bank: Jordan Kuwait Bank holds 19.98% of its capital.

Thabat was established in 2022. Thabat Real Estate Investment Company is a real estate company, offering development and management services.



1. About JKB

3 Coverage Report

5. Key Financial Highlights

7. Peer Comparison

9. Conomy Overview 2. Credit Rating

4. Awards & Recognitions

Financial, Coverage &Sustainability Reports

3. Affiliates & Partners



## Jordan's Macroeconomic Overview





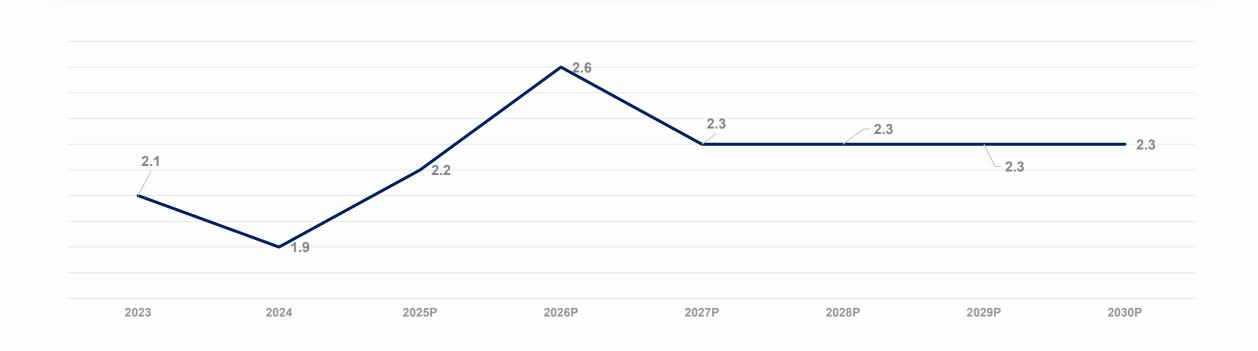
### **Snapshot of Jordan's Economy**

Jordan's economy is characterized by resilience, macroeconomic stability, and a reform-driven policy environment.

Despite limited natural resources, Jordan benefits from a well-educated labor force, strong banking and financial institutions, and consistent government commitment to fiscal discipline.

Real GDP growth has remained moderate, supported by services, remittances, and foreign investment inflows. Ongoing structural reforms, particularly in energy diversification, digitalization, and business climate enhancement are positioning Jordan as a stable investment hub in a turbulent region.

## **Inflation Rate (%)**



### Nominal and Real GDP (\$ bn)



## **Gross International Reserves (\$bn)**





## Jordan: Macroeconomic Overview (Contd.)

Inflation remains contained at around 1.9%-2.2%, reflecting the prudent monetary policy by the Central Bank of Jordan and the strength of the dinar's peg to the U.S dollar.

Based on this Jordan holds the strongest foreign currency reserves ever, and there are no signs of dollarization, instead depositors are increasingly converting their saving from us dollar to Jordanian dinar.

This shift reflects growing confidence in the local currency and supports overall monetary stability.

For the monetary policy, the fiscal deficit is gradually narrowing due to stronger tax revenues and restrained current spending, while public debt has stabilized at roughly 90% of GDP.

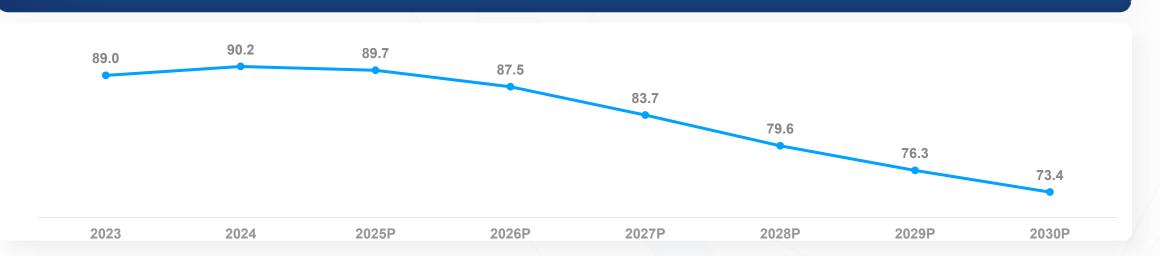
On the external front, remittances and tourism receipts are cushioning the current account, and foreign reserves remain ample.

Looking ahead, Jordan's growth outlook is constructive, anchored in structural reforms, digital transformation, and renewed regional investment momentum, particularly from Gulf partners.

## Current Account Balance (% of GDP)



#### Net Debt to GDP (%)



#### **Jordan Government Fiscal policy trends**





## Iraq's Macroeconomic Overview



shutterstock.com · 234663436



## **Snapshot of Iraq's Economy**

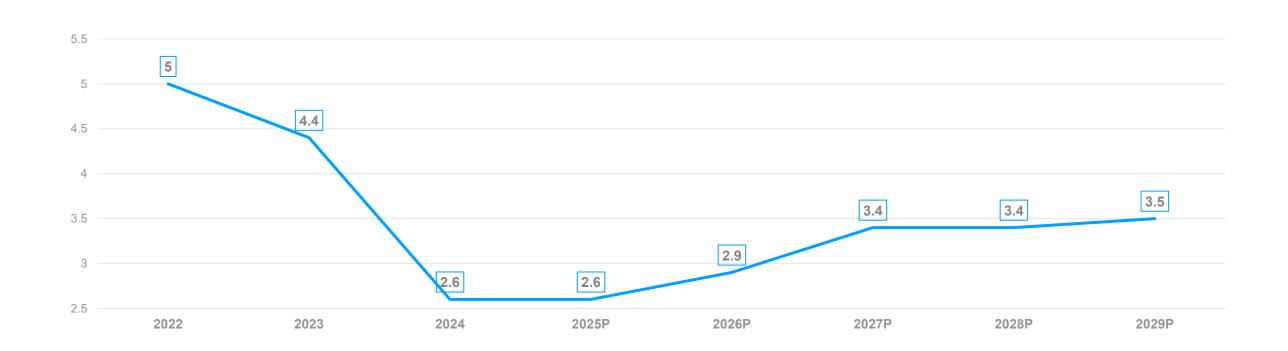
Iraq's macroeconomic landscape is shaped by oil market dynamics and ongoing fiscal reforms.

Oil is the overwhelming contributor to Iraq's economy with around 91%, accounting for most of its federal revenue, exports, and GDP, making the country highly vulnerable to fluctuations in global oil prices.

Real GDP is expected to rebound by 3–4% in 2025 as oil output and exports normalize.

The non-oil economy driven by construction, retail, and public spending and agriculture continues to expand moderately, supported by higher budget allocations and improving domestic liquidity.

### **Inflation Rate (%)**

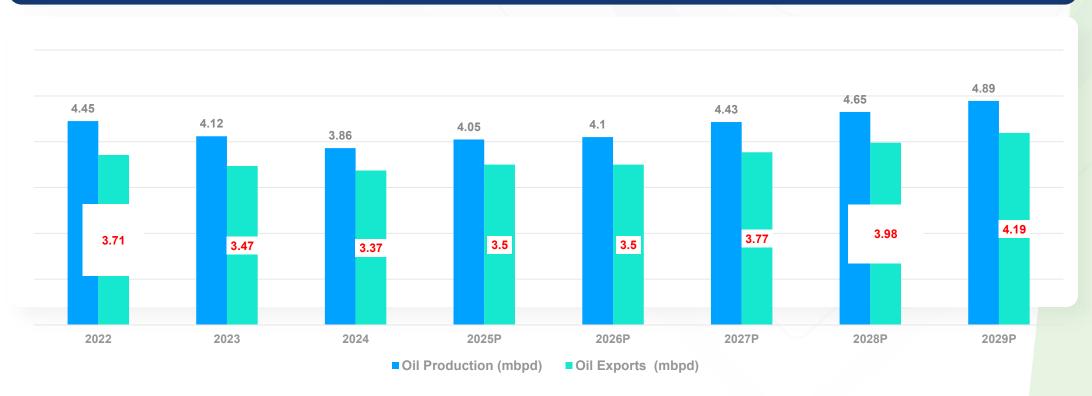


#### Real GDP Growth % Vs. Non-Oil GDP Growth %



Non Oil Real GDP Growth Real GDP Growth

### Oil Production Vs. Oil Exports





## Iraq: Macroeconomic Overview (Contd.)

Inflation has eased below 3%, reflecting exchange rate stability and lower import prices.

Efforts to diversify the economy, enhance governance, and improve electricity supply remain critical for sustainable long-term growth.

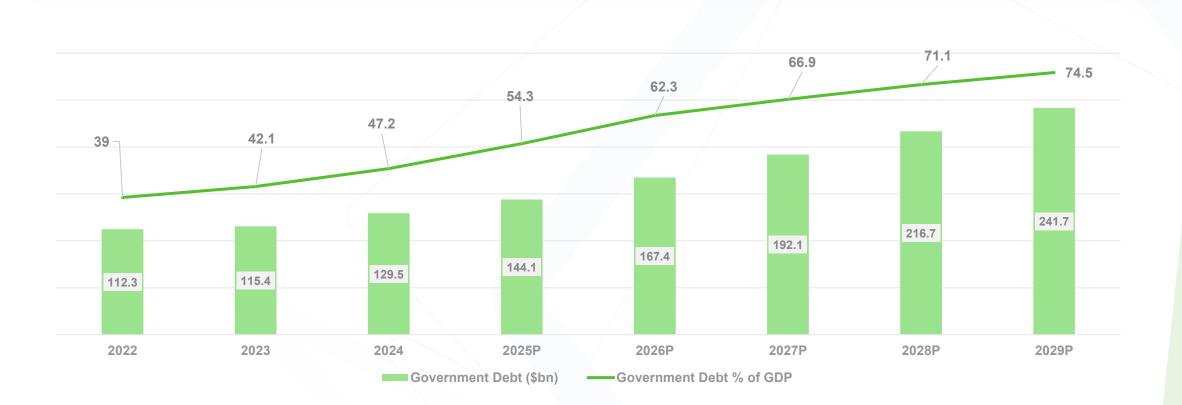
The outlook is cautiously optimistic, balancing near-term oil gains against structural and institutional constraints.

Reforms aimed at strengthening governance, modernizing the financial sector, and enhancing the business environment are essential for attracting private investment and fostering sustainable, long-term growth.

Around two-thirds of the government's savings would be used to reduce the overall deficit, stabilize public debt albeit only by 2030, while one third would support an increase in non-oil investment by around 20 percent relative to the baseline.

Priority areas for additional investment could be trade and transportation infrastructure, where Iraq underperforms regional peers.

### Iraq's Government Public Debts Trend



#### **Trade Balance Vs. Current Account**





## Cyprus's Macroeconomic Overview





#### **Snapshot of Cyprus's Economy**

Cyprus maintains one of the most resilient and reform-oriented economies in the Eastern Mediterranean.

Real GDP growth is projected to be near 2.5% in 2025, underpinned by strong domestic demand, tourism recovery, and expanding financial and ICT services.

Inflation has moderated to around 2%, while unemployment has fallen below 5%, reflecting solid labor market conditions.

The fiscal balance remains in surplus, supported by prudent public finances and robust revenue collection, which supported the gradually decrease in public debt to GDP to be around 60% at the end of 2025 with outlook to reach below 50% in 2027.

The external sector benefits from healthy tourism inflows and diversified services exports.

Cyprus continues to leverage its strategic geographic position, EU membership, and sound regulatory framework to attract foreign investment in technology, renewable energy, and professional services.

The medium-term outlook is positive, anchored in fiscal discipline, digital transition, and energy sector development.

#### **Nominal and Real GDP Growth**



## **Cyprus Fiscal Policy main Drivers(% of GDP)**

